

# Södra

Rooted in the forest, we grow the future





## Södra in figures (2023)

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**2,8** Members' forests:  
million hectares

**52,000** members

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**33** Sales:  
SEK billion

**3,300** employees

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**03** pulp mills

**18** Wood volume:  
million m<sup>3</sup> sub

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**08** sawmills

# OUR FIVE MAIN AREAS



OPTIMIZED VALUE CHAIN



INCREASED VALUE FOR THE FOREST OWNER



PEOPLE AND CULTURE IN THE MIDDLE

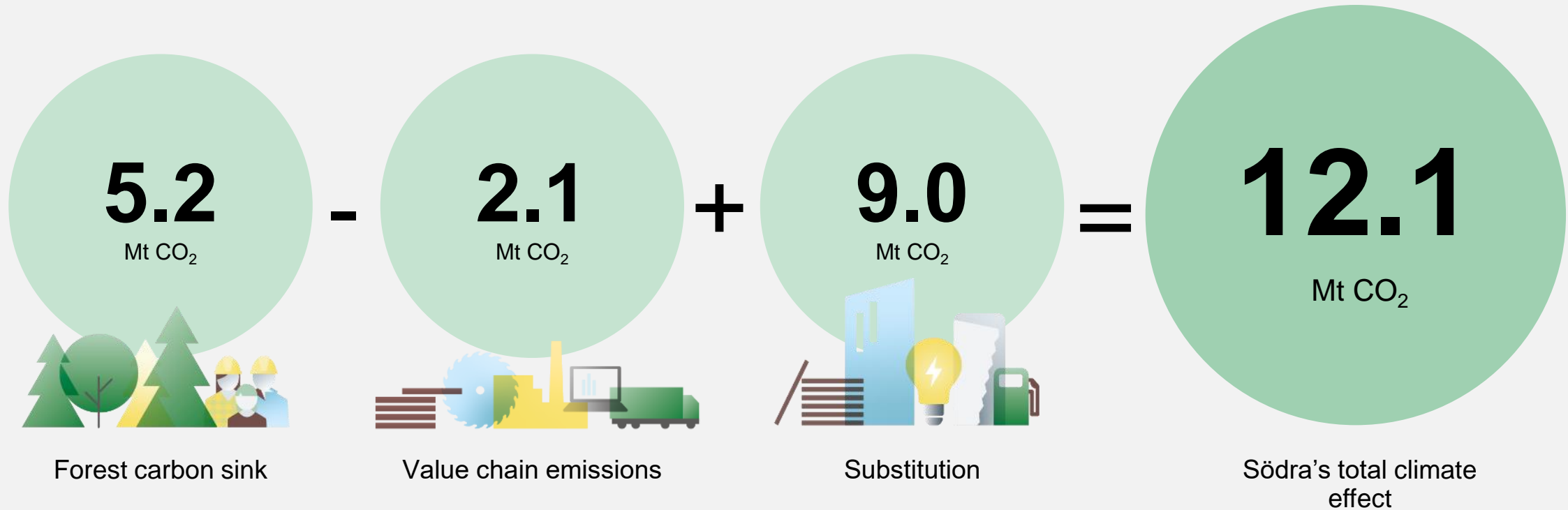


LEADING OFFERS TO OUR CUSTOMERS AND CONSUMERS



SUSTAINABLE MANAGED FORESTS AND UTILIZATION OF RESOURCES

# Södra's climate effect



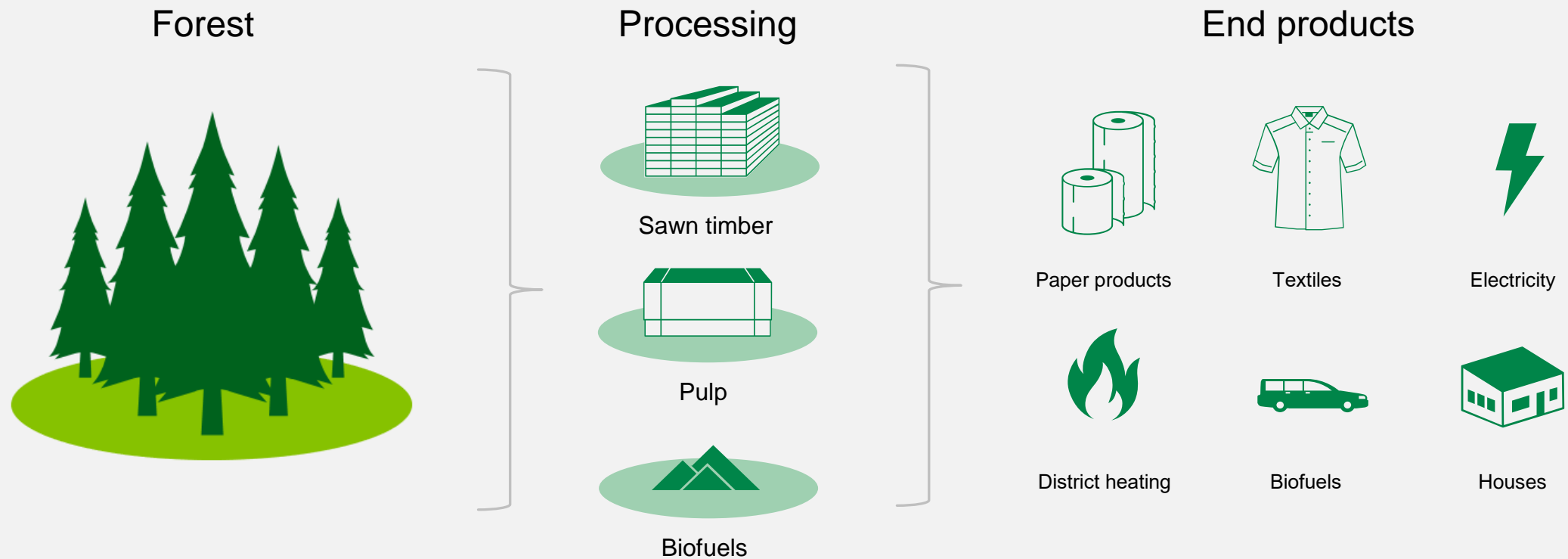
# A Fossil-free Södra

## Build a fossil free society by:

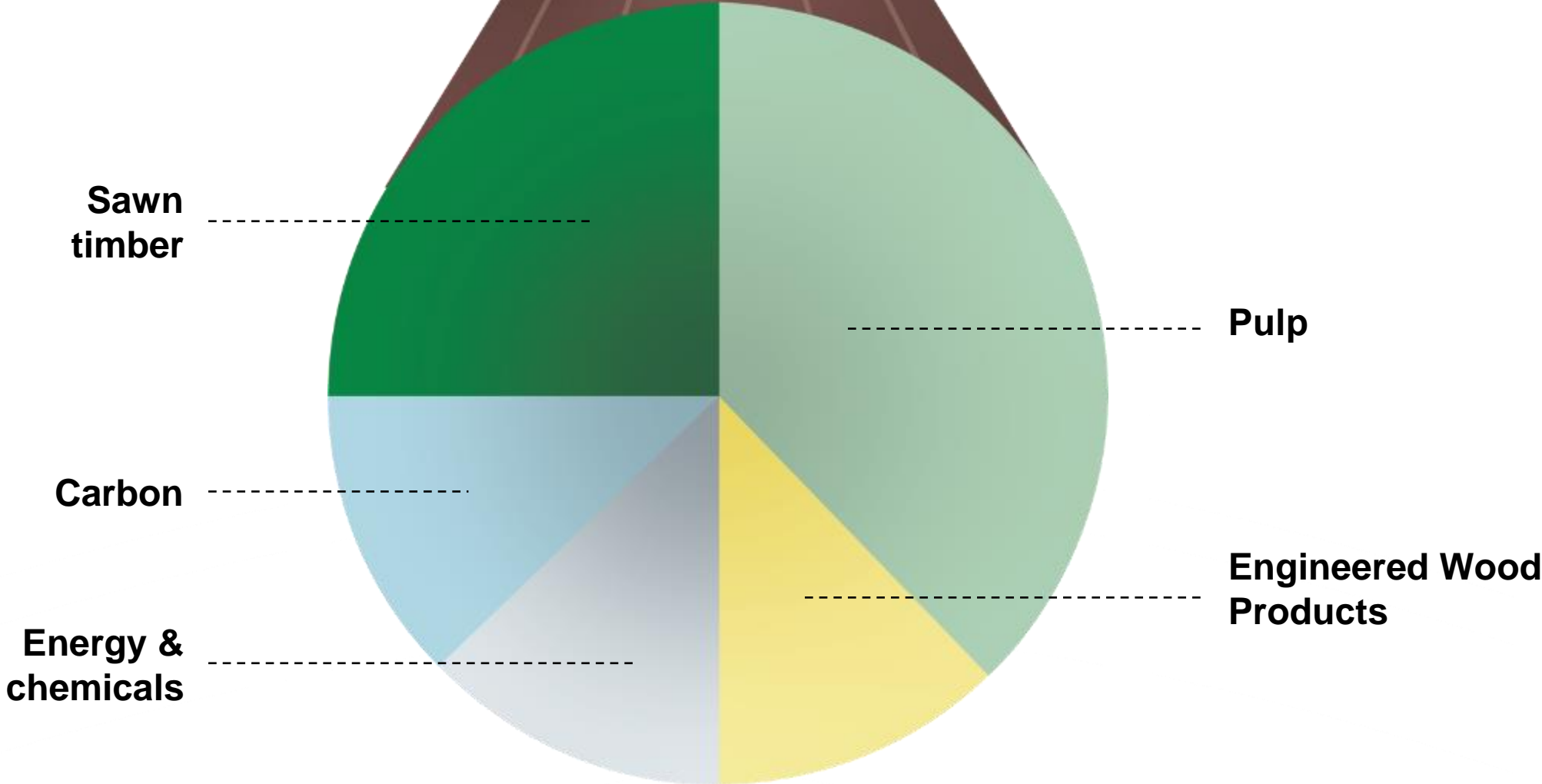
- Stimulate new technical solution
- Develop new business models
- Invest in clean energy production
- More efficient logistical solutions
- Utilise all residue flows
- New partnerships and collaborations
- Enhance resource efficiency
- Automation and digitilisation
- Walk the Talk!



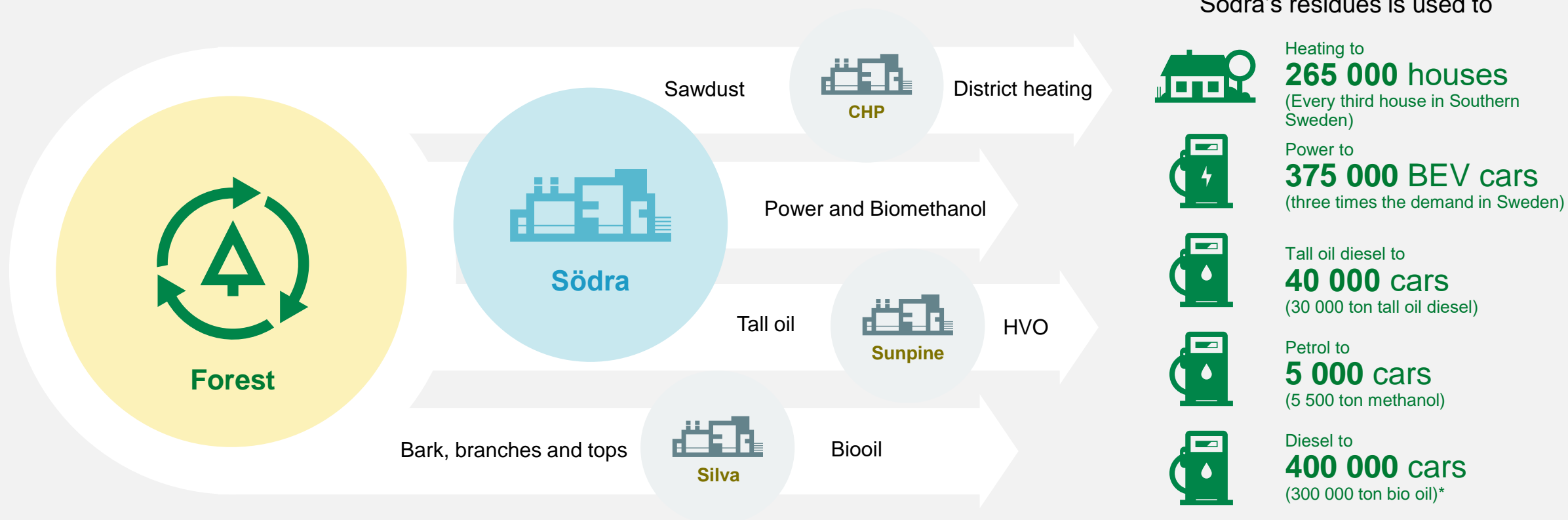
# We create value from the forest



# Our future portfolio



# Bioenergy – Efficient use of residues



\* = Future potential



# Scaling up technology – Two Södra cases



# Why don't we get any investments?

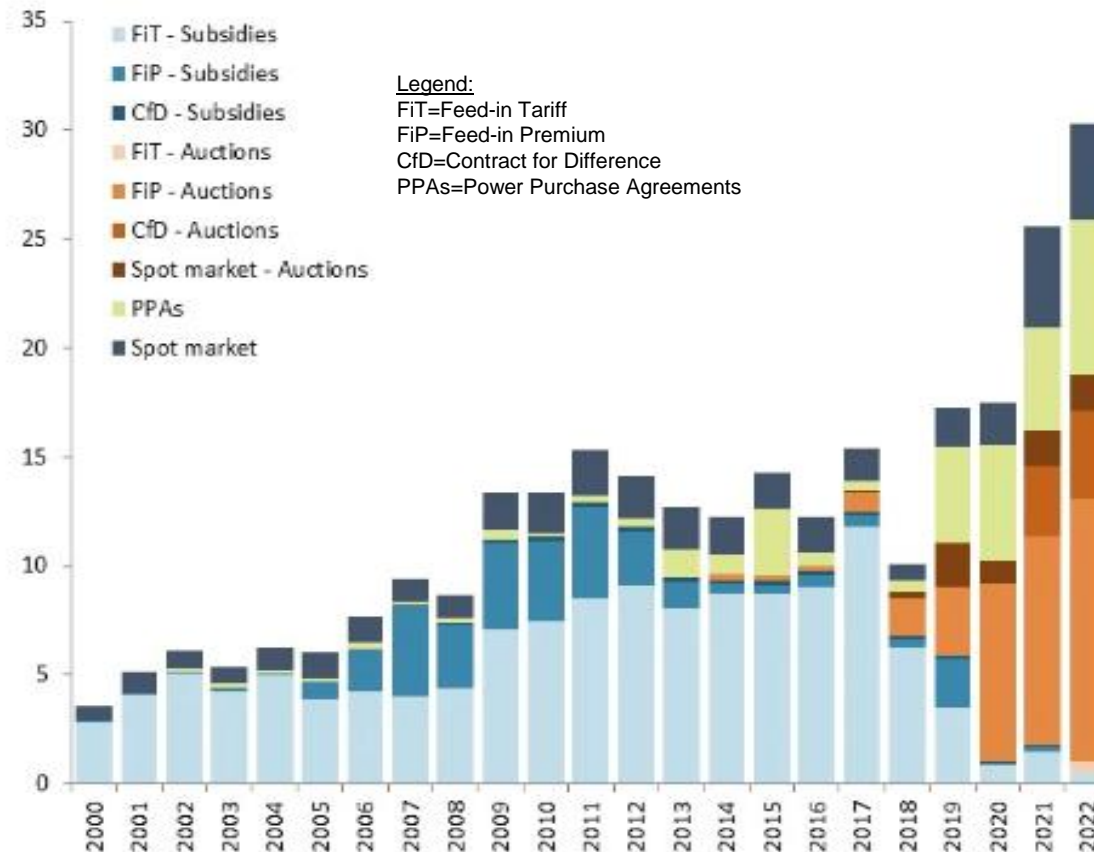


# Solutions to pass the Innovation valley of death



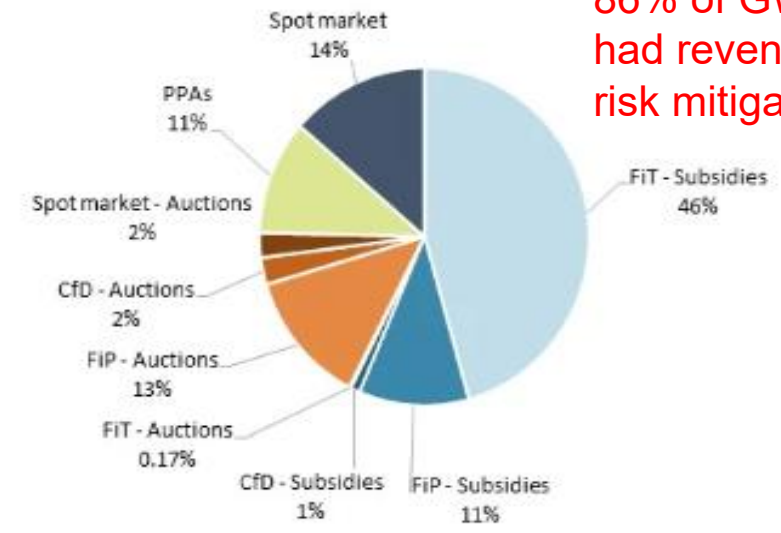
# Does a sustainable business need risk mitigation to scale?

**Annual installed capacity in the European Union by revenue type**  
Gigawatts (GW<sub>AC</sub>)



RystadEnergy

**Cumulated capacity by revenue type**



86% of GW had revenue risk mitigated





***“We don’t know today how forest products will be used in the future. Make sure you don’t stand empty handed when that day comes.”***

**Gösta Edström**

Södra’s founder, 1938

